



A Transfer Articulation Agreement

By and between the
Louisiana Community and Technical College System
and Southern New Hampshire University

This Agreement shall be effective as of the date of the last signature hereto (the "Effective Date") by and between Southern New Hampshire University (SNHU), whose address is 2500 N. River Road, Manchester, NH 03106 and the LOUISIANA COMMUNITY AND TECHNICAL COLLEGE SYSTEM (LCTCS), whose address is 265 S Foster Drive, Baton Rouge, LA 70806.

Background

The Louisiana Community and Technical College System (LCTCS) is composed of 12 public technical and community colleges across Louisiana. LCTCS colleges collectively serve over 130,000 students in traditional credit instruction, workforce training, and adult education. Eighty percent of its over 25,000 annual graduates earned credentials in high-demand, high-income fields as defined by the Louisiana Workforce Commission. Each year, over 15,000 students transfer from an LCTCS institution to a 4-year university.

SNHU is a private, nonprofit, accredited institution with more than 3,000 on-campus students, over 130,000 online students and an alumni network of more than 100,000, making it one of the fastest growing universities in the nation. Since 1932, SNHU has aimed to meet the needs of our students and the workforce, offering over 200 undergraduate, graduate and certificate programs that keep pace with new technologies and professional requirements. SNHU is regionally accredited through the New England Commission of Higher Education (NECHE).

General Requirements

LCTCS and SNHU enter into this Agreement for the express purpose of ensuring acceptance of college coursework between institutions and further facilitate the transfer of LCTCS students into SNHU's online Global Campus who satisfy either of the following criteria:

1. An Associate Degree Awarded by a Louisiana Community and Technical College campus where a student has earned a grade of C- or greater on coursework, that meets one of the following requirements:
 - a. The degree is an Associate in Arts for Transfer (AALT) degree, an Associate of Arts (AA), an Associate of General Studies (AGS), or an Associate in Science for Transfer (ASLT) degree. These degrees were designed to provide a clear pathway to a baccalaureate degree and they represent strong preparation for upper division coursework in a range of majors;
 - b. Associate of Applied Science (AAS) and other Associate Degrees where a transfer degree pathway has been established. These specific transfer pathways will be created with an addendum to this Agreement for each LCTCS community college. 1a.

SNHU does not require a minimum number of credits for transfer. If a student does not complete an associate degree, the course equivalencies referenced on the matrix (appendix 1) and programmatic transfer pathways provided through any addendums to this Agreement will still apply. Courses taken prior to date of this Agreement will be reviewed on a course by course basis for transfer. SNHU requires a C- or better for course transfer.

This Agreement with LCTCS is based on the SNHU and LCTCS 2019/2020 academic catalog. Each institution is responsible for notifying the other of any substantive changes to the curriculum. This agreement shall be reviewed by both LCTCS and its institutions and SNHU on a yearly basis.

When determined by SNHU to its reasonable satisfaction, that a student has satisfied either of the conditions set for above, LCTCS transfer students will be afforded the following opportunities:

Guaranteed Admission

SNHU guarantees a minimum of 60 semester/90 quarter units will transfer as long as the credits are outlined in a transfer pathway pursuant to this Agreement;

SNHU will accept academic coursework in the Associate of Arts (AA), Associate of Science (AS) degrees and Associate of Applied Science (AAS) degrees earned through a LCTCS community or technical college with a C- or above as fully transferable based on the course equivalency outlined on the transfer pathway for the student's declared program of study. The student will be granted admission with junior standing.

LCTCS transfer students without an Associate Degree are not required to complete a minimum number of credits for transfer to SNHU. LCTCS students as defined above will be guaranteed admission at an appropriate standing based on the credit hours transferred as outlined in future transfer pathways that will be created with individual LCTCS community colleges.

In either instance, students can access applicable program requirements in the current SNHU academic catalog which includes additional prerequisites and graduation requirements for certain majors.

Transferability of Credit

For LCTCS transfer students awarded an Associate Degree, SNHU, in accordance with this Agreement, will endeavor to partner and accept at least sixty (60) transferrable college level credits; up to ninety (90) transferrable college level credits with SNHU. Because the Associate Degrees listed in 1a and 1b are designed to provide a clear pathway to a baccalaureate degree and they represent strong preparation for upper division coursework in a range of majors, SNHU will guarantee that credits will be used towards graduation of a bachelor degree as long as the credits are outlined in a prescribed transfer pathway which will be created per individual LCTCS community college

For LCTCS transfer students without an Associate Degree, the same transfer degree pathways that are established and, along with the course articulation table for those transfer pathways, credits transferred will be used towards graduation requirements. Students must hold a C- or better for coursework to transfer.

SNHU agrees to accept the completion of general education requirements and other courses as identified in the state's Board of Regents' Course Articulation Matrix listed in Appendix A. These courses will be used to satisfy requirements of degree programs.

Any students enrolling at SNHU may transfer up to 90 credit hours for a bachelor's with unlimited CLEP, DANTEs and Excelsior, military training (based upon a transcript from the American Council on Education (ACE), College Credit Recommendation Service or Community College of the Air Force (CCAF) transcript) and ACE or National College Credit Recommendation Service (NCCRS) credits - providing students meet residency requirements. Transfer credit is awarded based on degree program requirements. Residency requirements equate to 30 credit hours or ten classes.

Transferability of third- party course work will be evaluated on a case by case basis.

Student Advising

SNHU Academic Alliances team **will** provide pre-transfer advising to LCTCS students through online, onsite, and/or telephone advising. Further advising by discipline will be available to future transfer students prior to and once enrolled. Informational materials for potential transfer students will be available at the community colleges to facilitate the transfer process.

Activities may include the following:

- a. Participation in transfer conferences, transfer fairs, professional conferences and visits to community colleges to educate administrators, counselors, faculty, staff, and students about University admissions requirements, costs, etc.;
- b. Provision of onsite admissions to eligible LCTCS students at transfer conferences, transfer fairs, and during college visits; and,

- c. Work with the LCTCS campus transfer centers to provide outreach to all students. Additional efforts will be made to reach out to Science, Technology, Engineering and Mathematics (STEM) majors.

LCTCS and SNHU will collaborate on communication and advice to establish a reverse transfer process as their systems will allow in the future.

Admitted transfer students will be required to follow the degree requirements as outlined in the catalog that was in effect at the time of application and outlined in the transfer pathway created for the individual LCTCS community college.

Housing and Scholarship Opportunities

Not offered through SNHU Global Campus.

Tuition

During the Term of this Agreement, all LCTCS Alumni, Employees and Family LCTCS affiliated community college on his or her COCE discount application will receive a **10% tuition discount**. In addition, LCTCS Alumni, Employees and Family Members who enroll in SNHU's Global Campus graduate program will receive a waiver of the application fee normally required by SNHU. No application fee waiver, tuition credit, or refund shall be made retroactively for any LCTCS Alumni, Employees or Family Member already enrolled at SNHU on the date of execution of this Agreement; however, the tuition discount shall be applied to such Alumni, Employees or Family Member for course enrollments following the execution of this Agreement and completion of the COCE discount application.

SNHU may change its tuition rates at any time at its sole discretion and the reduction will be calculated based on the current tuition in effect for the applicable academic term for the enrolled program. Eligible employees and alumni shall not be entitled to any other reduction and are subject to all other admission and continuation requirements as set forth in the respective SNHU policies and catalogs.

Data Sharing

For the purposes of this Agreement, parties agree to share data that exists within the standard Academic Alliances report that assists with the furtherance of the activities outlined herein. Both parties agree to keep student information confidential and to use such information only for the activities outlined in this agreement. All information about students obtained from any of the Parties shall be held confidential pursuant to the provisions of the Family Educational Rights and Privacy Act (20 U.S.C.A. 1232g) ("FERPA") and of La. R.S. 17:3914.

Marketing & Communication

The parties grant to each other a non-exclusive, non-transferable license to use each other's trademarks and servicemarks in furtherance of the articulation coordination detailed herein or in a manner solely for the purpose of identifying and communicating the existence of the relationship to LCTCS's students

and alumni. Use of trademarks, servicemarks and logos will comply with use policies of the originating institution. The parties shall discontinue the use of the licensed marks and return any and all files and materials containing the licensed marks supplied by the owner at termination or expiration of the Agreement. Neither party grants to the other any interest in the other party's trademarks.

The LCTCS will work with SNHU to develop an internal and external marketing plan to communicate and publicize the parties support of this Agreement to all LCTCS campuses. Dissemination may include print media, news releases, email, webinars, and social media distribution channels. The system office will assist in promoting this opportunity to each LCTC and ensure that Transfer Center Directors understand the benefits of the program for students. Professional organizations and initiatives will be encouraged to disseminate information about the agreement

Terms of Agreement and Severability

The term of this Agreement shall be ongoing commencing on the date first set forth above, provided that either party may terminate this Agreement at any time and for any reason upon written notice, with the termination effective at the start of the following academic year. If the Agreement is terminated, all students identified on or before the date of termination will retain their transfer guarantee and all other terms stated in the Agreement.

Admission criteria, academic requirements, and other admission requirements will be subject to the applicable academic catalog accessed through snhu.edu at the time of the students' admission.

Students who have begun their SNHU program of study or students in the process of enrolling prior to the effective date of any without cause termination will be grandfathered in to continue receiving the discount offered in this Agreement until such time such students complete or discontinue enrollment in their program.

This Articulation Agreement is based on the current curriculum of both educational institutions. Each institution is responsible for notifying the other of any substantive changes to the curriculum. This agreement shall be reviewed by both institutions annually.

This Agreement contains the entire agreement between the parties pertaining to the subject matter hereof and may not be amended, unless in writing and signed by both parties.

The parties hereto will have the relationship of independent contractors for all purposes. Each will have complete control over its own performance and the details for accomplishing its own obligations under this Agreement. In no event will the agents, representatives or employees of one party be deemed to be agents, representatives or employees of the other.

This Agreement shall not be construed to create any rights in favor of any non-party hereto, including as third-party beneficiaries.

All notices (including, without limitation, approvals consents and exercises of rights or options) required or permitted to be given hereunder shall be in writing and shall be deemed served, if by personal delivery

or by facsimile, on the date the same is actually received by the addressee thereof or, if by mail, two business days after the same is deposited with the United States Postal Service (or its successors) for mailing by Certified Mail, Return Receipt Requested, postage fully prepaid, addressed as hereinafter set forth, or, if by overnight messenger service (e.g., Federal Express) on the date of delivery by such overnight messenger service to the address as hereinafter set forth. All notices shall be addressed as follows or to such other address as the party entitled to receive such notice may, from time to time hereinafter, designate by giving written notice pursuant hereto:

If to SNHU:

Southern New Hampshire University
Attn: Gina Fedell Sanders
Regional Director, Academic Alliances
2501 N. River Road
Manchester, NH 03106
g.fedell@snhu.edu | 603-657-4186

If to LCTCS:

Louisiana Community and Technical College System
Attn: President
265 S Foster Drive
Baton Rouge, LA 70806

ACCEPTANCE OF AGREEMENT

In witness whereof, the undersigned signifies their intent to execute this Agreement and agrees to comply with the stated terms and conditions.

DocuSigned by:



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11/23/2020

Dr. Gregory Fowler, Ph.D.
President, Global Campus
Southern New Hampshire University

Date

DocuSigned by:



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11/23/2020

Dr. Jennifer Batchelor, Ph.D.
Vice President, Academic Programs, Global Campus
Southern New Hampshire University

Date

DocuSigned by:



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11/23/2020

Manager of Agreement
Gina Fedell Sanders
Regional Director, Academic Alliances
Southern New Hampshire University

Date



Monty Sullivan
President
Louisiana Community and Technical College System

11/12/2020

Date

APPENDIX 1

Common Course Number	Common Course Title	Bossier Parish CC	Baton Rouge CC	Central LA Technical CC	Delgado CC	Fletcher Technical CC	Louisiana Delta CC	Nunez CC	Northshore Technical CC	River Parishes CC	South Louisiana CC	SOWELA Technical CC	SNHU Course Number	SNHU Course Title	SNHU Credit
CHIS 1123	World Civilization II	HIST 104	HIST 1123	HIST ***	HIST 105	HIST 1510	HIST ***	HIST 1510	HIST ***	HIST 1005	HIST 1041	HIST 1220	HIS-118	World Civ. 1500-Present	
CHIS 2013	American History I	HIST 201	HIST 2013	HIST 2010	HIST 205	HIST 2010	HIST 201	HIST 2010	HIST 2010	HIST 2010	HIST 2010	HIST 2010	HIS-113	US History I: 1607-1865	
CHIS 2023	American History II	HIST 202	HIST 2023	HIST 2020	HIST 206	HIST 2020	Syst	HIST 2020	HIST 2020	HIST 2020	HIST 2020	HIST 2020	HIS-114	US History I: 1865-Present	
CHIS 2033	Louisiana History	HIST 203	HIST 2033	HIST ***	HIST 260	HIST 2030	HIST 210	HIST 2100	HIST 2100	HIST 2100	HIST 2100	HIST 2100	HIS-ELE		
Humanities															
CHUM 2013	Africa and the Middle East	HMAN ***	HUMN 2013	HUMN***	HUMA ***	HUMA ***	HUMN ***	HUMA ***	HUMA***	HUMA ***	HUMA ***	HUMA ***	FAS-ELE		
CHUM 2213	Humanities I	HMAN 201	HUMN 2213	HUMN***	HUMA 211	HUMA ***	HUMN 201	HUMA ***	HUMA***	HUMA ***	HUMA ***	HUMA ***	FAS-ELE		
CHUM 2223	Humanities II	HMAN 202	HUMN 2223	HUMN***	HUMA 212	HUMA ***	HUMA 202	HUMA ***	HUMA***	HUMA ***	HUMA ***	HUMA ***	FAS-ELE		
Latin															
CLTN 1013 (3 Hr)	Elementary Latin I (3-4 credit hours)	LATN ***	LATN ***	LATN***	LATN ***	LATN ***	LATN ***	LATN ***	LATN***	LATN ***	LATN ***	LATN ***	LAN-ELE		
CLTN 1014 (4 Hr)		LATN ***	LATN ***	LATN***	LATN ***	LATN ***	LATN ***	LATN ***	LATN***	LATN ***	LATN ***	LATN ***	LAN-ELE		
CLTN 1023 (3 Hr)	Elementary Latin II (3-4 credit hours)	LATN ***	LATN ***	LATN***	LATN ***	LATN ***	LATN ***	LATN ***	LATN***	LATN ***	LATN ***	LATN ***	LAN-ELE		
CLTN 1024 (4 Hr)		LATN ***	LATN ***	LATN***	LATN ***	LATN ***	LATN ***	LATN ***	LATN***	LATN ***	LATN ***	LATN ***	LAN-ELE		
CLTN 1026	Elem Latin I+II (6 cr hrs)	LATN ***	LATN ***	LATN**	LATN ***	LATN ***	LATN ***	LATN ***	LATN***	LATN ***	LATN ***	LATN ***	LAN-ELE		
CLTN 2013	Intermediate Latin I	LATN ***	LATN ***	LATN**	LATN ***	LATN ***	LATN ***	LATN ***	LATN***	LATN ***	LATN ***	LATN ***	LAN-ELE		
CLTN 2023	Intermediate Latin II	LATN ***	LATN ***	LATN**	LATN ***	LATN ***	LATN ***	LATN ***	LATN***	LATN ***	LATN ***	LATN ***	LAN-ELE		
Management															
CMGM 3013	Management Information Systems	BADM ***	MANG ***	MANG***	MANG ***	MANG ***	BUSN ***	BUSN ***	BUSN ***	MGMT ***	GBUS ***	BUSI ***	IT-ELE		
CMGM 2103	Principles of Management (Lower Level)	BADM 212	MANG 2103	MANG***	MANG 201	MANG 2010	BUSN 210	BUSN 2100	BUSN ***	MGMT 2010	GBUS 2010	BUSI 2310	OL-215	Principles of Management	
CMGM 3103	Principles of Management (Upper Level)	BADM ***	MANG ***	MANG***	MANG ***	MANG ***	BUSN ***	BUSN ***	BUSN ***	MGMT ***	GBUS ***	BUSI ***	OL-215	Principles of Management	
CMGM 3213	Production & Operations (Upper Level)	BADM ***	MANG ***	MANG***	MANG ***	MANG ***	BUSN ***	BUSN ***	BUSN ***	MGMT ***	GBUS ***	BUSI ***	QSO-ELE		
CMGM 2213	Human Resource Mgt (Lower Level)	BADM 213	MANG 2213	MANG***	MANG 131	BUSN 2120	BUSN 131	BUSN 2150	BUSN ***	BUSN 1310	GBUS 2065	BUSI 1080	OL-211	Human Resource Management	
CMGM 3313	Human Resource Mgt (Upper Level)	BADM ***	MANG ***	MANG***	MANG ***	MANG ***	BUSN ***	BUSN ***	BUSN ***	MGMT ***	GBUS ***	BUSI ***	OL-211	Human Resource Management	
CMGM 2313	Small Business Mgt (Lower Level)	BADM ***	MANG 2313	MANG***	MANG 222	MANG ***	BUSN 190	BUSN 1510	BUSN ***	BUSN 2220	GBUS ***	BUSI ***	OL-317	Small Business Management	
CMGM 2413	Intro to Entrepreneurship (Lower Level)	BADM 216	MANG 2413	MANG***	MANG ***	BUSN 2140	BUSN ***	BUSN 1500	BUSN ***	BUSN ***	GBUS 2080	BUSI ***	OL-320	Entrepreneurship	
CMGM 3413	Small Business Mgt (Upper Level)	BADM ***	MANG ***	MANG ***	MANG ***	BUSN ****	BUSN ***	BUSN ****	BUSN ***	BUSN ***	GBUS ***	BUSI ***	OL-317	Small Business Management	
CMGM 3513	Intro to Entrepreneurship (Upper Level)	BADM ***	MANG ***	MANG***	MANG ***	BUSN **	BUSN ***	BUSN ***	BUSN ***	BUSN ***	GBUS ***	BUSI ***	OL-320	Entrepreneurship	
CMGM 4103	Organizational Behavior (Upper Level)	BADM ***	MANG ***	MANG***	MANG ***	BUSN **	BUSN ***	BUSN ***	BUSN ***	BUSN ***	GBUS ***	BUSI ***	OL-342	Organizational Behavior	
CMGM 4213	Management in a Global Context (Upper Level)	BADM ***	MANG ***	MANG***	MANG ***	BUSN ***	BUSN ***	BUSN ***	BUSN ***	BUSN ***	GBUS ***	BUSI ***	OL-ELE		
Marketing															
CMKT 2003	Foundations of Marketing (Lower Level)	BADM 214	BUSN 2003	BUSN ***	MARK 201	BUSN 2230	BUSN 201	BUSN 2000	BUSN ***	BUSN 2000	GBUS 2020	BUSI 2320	MKT-113	Intro to Marketing	
CMKT 3003	Principles of Marketing (Upper Level)	BADM ***	BUSN ***	BUSN ***	MARK ***	BUSN ***	BUSN ***	BUSN ***	BUSN ***	BUSN ***	GBUS ***	BUSI ***	MKT-205	Intro to Marketing	
CMKT 3103	Retail Management	BADM ***	BUSN ***	BUSN ***	MARK ***	BUSN ***	BUSN ***	BUSN ***	BUSN ***	BUSN ***	GBUS ***	BUSI ***	MKT-222	Principles of Retailing	
CMKT 3203	Personal/Professional Selling (Upper Level)	BADM ***	BUSN ***	BUSN ***	MARK ***	BUSN ***	BUSN ***	BUSN ***	BUSN ***	BUSN ***	GBUS ***	BUSI ***	MKT-270	Professional Selling	
Mathematics															
CMAT 1103	Contemporary Mathematics	MATH 124	MATH 1103	MATH 1300	MATH 120	MATH 1170 or 1160	MATH 117	MATH 1200	MATH ***	MATH 1300	MATH ***	MATH 2000	MAT-ELE		
CMAT 1203	Applied Algebra	MATH 101	MATH 1203	MATH ***	MATH 128	MATH ***	MATH ***	MATH 1203	MATH 1001	MATH ***	MATH 1100	MATH 1000	MAT-ELE		
CMAT 1213	College Algebra	MATH 102 or 111	MATH 1113 or 1213	MATH 1100	MATH 130	MATH 1000 or 1100	MATH 110	MATH 1300	MATH 1005 or 1015	MATH 1100	MATH 1105	MATH 1100	MAT-136	Intro to Quantitative Analysis	
CMAT 1223	Trigonometry	MATH 112	MATH 1223	MATH ***	MATH 131	MATH 1110	MATH 111	MATH 1400	MATH 1620	MATH 1110	MATH 1110	MATH 1110	MAT-ELE		
CMAT 1233	Algebra and Trigonometry: 3-6 credit hours			MATH ***		MATH ***	MATH ***	MATH ***	MATH ***	MATH ***	MATH ***	MATH ***	MAT-140	Precalculus	
CMAT 1234				MATH ***		MATH ***	MATH ***	MATH ***	MATH ***	MATH ***	MATH ***	MATH ***	MAT-140	Precalculus	
CMAT 1235				MATH 1235	MATH ***	MATH ***	MATH 120	MATH ***	MATH ***	MATH ***	MATH ***	MATH ***	MAT-140	Precalculus	
CMAT 1236				---	MATH ***	MATH 130 & 131	MATH ***	---	MATH ***	MATH ***	MATH ***	---	MAT-140	Precalculus	
CMAT 1303	Introductory Statistics	MATH 210	MATH 1303	MATH ***	MATH 203	MATH 2100	MATH 210	MATH 2000	MATH 2410	MATH 2140	MATH 2020	MATH 2100	MAT-240	Applied Statistics	
CMAT 1313	Finite Mathematics	MATH 114	MATH 1313	MATH 1060	MATH 151	MATH ***	MATH ***	MATH 1700	MATH 1500	MATH 1500	MATH 2040	MATH 1305	MAT-130	Applied Finite Mathematics	
CMAT 2103	Applied Calculus	MATH 131	MATH 2103	MATH ***	MATH 220	MATH 2010	MATH 201	MATH ***	MATH 1630	MATH 2010	MATH 2010	MATH 2200	MAT-ELE		
CMAT 2113 (3 Hr)		MATH 250	---	MATH ***	---	MATH ***	---	---	MATH ***	---	MATH ***	---	MAT-225	Calculus I: Single-Variable Calculus	
CMAT 2114 (4 Hr)	Calculus I : 3-5 credit hours	---	---	MATH ***	---	MATH ***	---	---	MATH ***	---	MATH 2210	---	MAT-225	Calculus I: Single-Variable Calculus	
CMAT 2115 (5 Hr)		---	MATH 2115	MATH ***	MATH 221	MATH ***	MATH 220	MATH 2010	MATH 2000	MATH 2100	---	---	MAT-225	Calculus I: Single-Variable Calculus	

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CSPN 2026	Intermediate Spanish I+II (6 credit hrs)	SPAN ***	SPAN ***	---	SPAN 201 & 202	SPAN 2010 & 2020	SPAN 201 & 202	SPAN 2010 & 2020	---	SPAN 2101 & 2102	SPAN ***	SPAN ***	LSP-211 & 212	Intermediate Spanish I & II	
Theatre															
CTHE 1013	Intro to Theatre	THTR 101	THTR 1013	THTR 1020	THEA 101	THEA 1010	THEA 190	THEA 1200	THEA 1010	THTR 1020	THEA 1010	THEA 1013	FAS-ELE		
CTHE 2103	Acting I	THTR 153	THTR 2103	THTR ***	THEA 111	THEA ***	THEA 221	THEA 1300		THTR 2025	THEA 2010	THEA 2103	FAS-ELE		
CTHE 2113	Acting II	THTR 154	THTR 2113	THTR ***	THEA 211	THEA ***	THEA ***	THEA 2110		THTR ***	THEA ***	THEA ***	FAS-ELE		
CTHE 2203	Voice for the Stage	THTR 156	THTR 2203	THTR ***	THEA 136	THEA ***	THEA ***	THEA ***		THTR ***	THEA ***	THEA ***	FAS-ELE		
CTHE 2303	Stagecraft	THTR 112	THTR 1023	THTR ***	THEA 103	THEA ***	THEA 105	THEA ***		THTR ***	THEA ***	THEA ***	FAS-ELE		